

SECTION 9

IDENTIFICATION OF ALTERNATING AND NON-ALTERNATING STANDING ROUTE ORDER (SRO) TRAFFIC FOR THE SUBMISSION OF UNITED STATES POSTAL SERVICE RATE OFFERS

9-1. GENERAL: For the United States Postal Service (USPS) traffic identified in 9-2 and 3 below, any approved firm may submit a rate offer for the identified Standing Route Order (SRO) traffic by the Initial Filing Period due date identified in Paragraph 1-2.A. Rates may be, but are not required to be, submitted for all origins/destination requested in Paragraphs 9-2, and 3. If the origin and/or destination is a particular city or cities, the accepted rate offer will only be applicable to the identified city or cities and not the entire state in which the city or cities are located. Those firms that want to submit rate offers for points outside CONUS should submit a paper rate offer(s) directly to the USPS.

9-2. IDENTIFICATION OF NON-ALTERNATING STANDING ROUTE ORDER (SRO) TRAFFIC: Listed below is the USPS facility for which the General Services Administration (GSA) is requesting a two-year non-alternating SRO rate offer(s). Please note that a **SEPARATE** rate offer **MUST** be submitted for **EACH** Agency Code for which a firm intends to submit a rate offer under the Offer Number 6N.....(Please refer to Section 16 for specific formatting instructions).

A. OFFER NUMBER: Please refer to Section 16 for complete formatting instructions:

Record ID	SCAC	Zone Identifier	Type of Offer	Offer Number	Reserved	Agency Identifier	Remainder of Positions 19 - 26
A1 or A2	4 Digit Carrier SCAC	6	N	Assigned by Carrier	0	Appropriate USPS Agency Code	Refer to Section 16

B. IDENTIFICATION OF **TWO-YEAR, NON-ALTERNATING AGENCY CODE**: Accepted rate offers will automatically expire April 30, 2005.

Two Year, Non-Alternating USPS SROs				
Origin	Destinations	Agency Code	Commodity	Types of Rates Requested
Schwab Safe Co., Cannelton, IN 47520	All Points in CONUS including Intrastate	USPCN	Safes	Less Than Truckload

9-3. IDENTIFICATION OF ALTERNATING STANDING ROUTE ORDER (SRO) TRAFFIC: Listed below are the USPS facilities for which GSA is requesting alternating SRO rate offers. Please note that a **SEPARATE** rate offer **MUST** be submitted for **EACH** Agency Code for which a firm intends to submit a rate offer under the Offer Number 6S.....(Please refer to Section 16 for specific formatting instructions).

A. OFFER NUMBER: Please refer to Section 16 for complete formatting instructions:

Record ID	SCAC	Zone Identifier	Type of Offer	Offer Number	Reserved	Agency Identifier	Remainder of Positions 19 - 26
A1 or A2	4 Digit Carrier SCAC	6	S	Assigned by Carrier	0	Appropriate USPS Agency Code	Refer to Section 16

B. IDENTIFICATION OF ONE YEAR, ALTERNATING AGENCY CODES: Accepted rate offers will automatically expire April 30, 2003.

One Year, Alternating USPS SROs				
Origin	Destinations	Agency Code	Commodity	Types of Rates Requested
Auth – Florence Addison, IL 60101	All Points in CONUS including Intrastate	USPAF	Metal Mail Boxes	Less Than Truckload
Alliance Rubber Hot Springs, AR 71901	All Points in CONUS including Intrastate	USPAR	Rubber Bands	Less Than Truckload
DDD, E&PMSC Hayward, CA 94545	All Points in CONUS including Intrastate	USPCA	Printed Matter	Less Than Truckload
Dehler Manufacturing Chicago, IL 60639	All Points in CONUS including Intrastate	USPCH	Dividers	Less Than Truckload
Cyril Scott Company Lancaster, OH 43130	All Points in CONUS including Intrastate	USPCS	Printed Matter	Less Than Truckload
Express Priority Mail Service Ctr. Plainfield, IL 46168	All Points in CONUS including Intrastate	USPEP	Printed Matter	Less Than Truckload
Intermec Media Fairfield, OH 45014	All Points in CONUS including Intrastate	USPIM	Labels	Less Than Truckload
Critical Parts Center Indianapolis, IN 46241	All Points in CONUS including Intrastate	USPIN	Parts	Less Than Truckload
Material Distribution Ctr Topeka, KS 66624	All Points in CONUS including Intrastate	USPKS	Misc. Supplies	Less Than Truckload
Baker Manufacturing Company Pineville, LA 71360	All Points in CONUS including Intrastate	USPLA	Workstations	Less Than Truckload
Minnesota Diversified Hibbing, MN 55746	All Points in CONUS including Intrastate	USPMN	Cardboard Trays	Truckload
American Locker, Jamestown, NY 14702	All Points in CONUS including Intrastate	USPNY	Lockers	Less Than Truckload
Microcom Corp. Tipp City, OH 45371	All Points in CONUS including Intrastate	USPOH	Labels	Less Than Truckload
Postal Products Milwaukee, WI 53207	All Points in CONUS including Intrastate	USPPP	Misc. Supplies	Less Than Truckload
Bar Codes West, Seattle, WA 98102-3231	All Points in CONUS including Intrastate	USPWA	Labels	Less Than Truckload
Moore Business Forms, Monroe, WI 53566-2323	All Points in CONUS including Intrastate	USPWI	Labels	Less Than Truckload

9-4. HISTORICAL TRAFFIC VOLUME: Identified on the following pages is historical traffic volume for Fiscal Year 2002, for the identified USPS facilities. These figures, unless specified otherwise, are the combination of both Less Than Truckload and Truckload shipments, as a division between the two is unknown at this time. Although these numbers reflect actual shipments made, the data provided shall not be interpreted as a guarantee to the firm that future traffic will amount to these quantities. The Government makes not guarantee that these quantities or any quantities will be shipped. Failure of estimates to materialize will not constitute a basis for rate adjustments.

Origin Code/Zip	Destination																					
	AK		AL		AR		AZ		CA		CO		CT		DC		DE		FL		GA	
	Weight	Bills	Weight	Bills	Weight	Bills	Weight	Bills	Weight	Bills	Weight	Bills	Weight	Bills	Weight	Bills	Weight	Bills	Weight	Bills	Weight	Bills
USPAF 60101	21,987	12	7200	1	162	1	90,129	21	114,542	114	0	0	87	1	0	0	0	0	9,373	8	0	0
USPAR 71901	330	1	36,000	35	12,580	16	52,806	50	310,820	285	63,130	52	47,449	48	62,750	12	8,520	8	156,540	154	81,897	108
USPCA 94545	2,456	1	0	0	0	0	57,531	57	17,088	5	3,433,845	3,288	0	0	0	0	0	0	333,046	370	0	0
USPCH 60639	6,240	16	699	8	7,154	20	92,223	100	161,309	105	110,733	149	57,662	50	9,450	2	3,534	7	109,565	184	103,316	127
USPCS 43130	0	0	0	0	1,170	2	2,735	1	40,455	8	69,140	40	23,940	43	8,735	2	0	0	5,215	1	48,625	12
USPEP 46168	0	0	100,422	80	72,476	73	3,696	1	112,655	30	1,146	1	313,837	215	60,457	55	70,044	38	2,243,526	1870	479,133	426
USPIM 45014	18,395	20	9,047	19	5,976	10	25,314	33	138,494	127	13,515	17	0	0	4,020	4	1,500	2	44,517	68	8,153	18
USPIN 46241	2,041	6	788	9	6,174	15	5,559	32	4,907	67	30,791	282	2,206	19	6,180	35	3,306	6	117	2	31,733	147
USPKS 66624	8,437	19	18,580	38	25,664	47	62,458	87	1,221,170	908	238,839	211	22,762	38	13,152	17	3,175	13	380,189	452	313,455	272
USPLA 71360	0	0	0	0	3,476	2	3,506	2	19,057	13	5,767	6	3,483	8	5,990	2	0	0	17,380	23	19,378	15
USPMN 55746	0	0	0	0	0	0	0	0	5,764	1	251,997	34	56,448	6	0	0	0	0	94,676	14	37,632	5
USPNY 14701	15,088	5	0	0	25,644	14	22,769	79	150,954	38	204,311	100	327,769	182	0	0	0	0	13,964	19	81,106	43
USPOH 45371	4,265	5	18,247	19	6,662	4	31,906	34	158,695	153	30,875	22	40,776	50	0	0	5,971	7	117,109	100	33,252	32
USPPP 53207																						
USPWA 98134	4,192	4	12,874	16	16,723	11	33,314	23	312,008	138	42,888	15	24,340	25	2,520	2	10,160	10	169,647	94	57,663	46
USPWI 53566	12,011	12	53,716	51	26,072	26	86,140	52	365,559	243	79,406	39	59,314	49	10,736	10	7,516	8	306,476	213	116,820	107

Origin Code/Zip	Destination																					
	HI		IA		ID		IL		IN		KS		KY		LA		MA		MD		ME	
	Weight	Bills	Weight	Bills	Weight	Bills	Weight	Bills	Weight	Bills	Weight	Bills	Weight	Bills	Weight	Bills	Weight	Bills	Weight	Bills	Weight	Bills
USPAF 60101	255	2	1,180	3	3,062	5	23,684	32	318	1	4,799	10	12,687	29	2,012	2	204	1	31,881	14	6,728	25
USPAR 71901	1,150	1	43,390	36	4,345	3	384,750	275	98,035	85	37,000	48	45,620	57	29,970	42	144,865	159	54,370	61	15,390	18
USPCA 94545	1,711	2	0	0	213,532	207	0	0	36,645	39	0	0	0	0	1,186	2	0	0	7,776	10	0	0
USPCH 60639	1,161	5	7,736	30	5,552	24	144,414	160	9,367	45	2,482	13	39,482	85	1,528	6	64,989	68	21,099	61	19,786	64
USPCS 43130	0	0	7,120	2	9,140	12	2,400	4	25,395	16	2,805	4	790	1	14,615	6	2,765	1	12,490	7	3,330	6
USPEP 46168	0	0	82,420	74	0	0	712,131	635	214,328	178	112,749	126	162,156	134	104,895	87	520,551	394	381,588	314	120,531	85
USPIM 45014	5,816	8	8,618	13	442	2	44,730	41	2,103	8	6,485	16	590	1	4,850	11	6,925	18	11,788	16	2,262	4
USPIN 46241	8	1	113	24	1,156	8	11,545	15	34,154	90	26,507	30	29,058	67	4,809	18	4,991	24	21,189	51	5,192	21
USPKS 66624	9,465	24	120,568	110	6,135	24	442,482	430	128,003	92	138,291	127	42,635	68	19,970	37	355,585	301	338,298	269	15,982	29
USPLA 71360	0	0	0	0	170	1	19,016	9	11,985	14	2,930	2	2,695	2	4,892	3	16,136	10	7,139	4	4,623	4
USPMN 55746	0	0	406,664	45	0	0	159,936	17	0	0	1,365,170	195	0	0	0	0	103,488	12	169,344	18	0	0
USPNY 14701	39,805	8	18,438	11	26,910	73	12,093	31	58,697	71	11,101	22	71,763	62	22,247	48	2,607	11	62,221	144	10,692	7
USPOH 45371	0	0	20,202	14	1,749	3	111,857	86	36,225	34	22,998	24	22,172	18	33,618	49	53,440	52	34,870	30	4,470	3
USPPP 53207																						
USPWA 98134	4,896	4	22,379	20	288	1	138,708	67	36,236	33	23,270	15	24,144	12	30,355	35	40,390	34	44,578	28	12,144	11
USPWI 53566	24,312	21	38,766	36	14,733	15	170,366	105	109,598	96	40,582	38	28,410	23	41,916	36	101,327	76	69,278	62	19,390	22

TABLES CONTINUED ON NEXT PAGE

Origin Code/Zip		Destination																						
		MI		MN		MO		MS		MT		NC		ND		NE		NH		NJ		NM		
		Weight	Bills	Weight	Bills	Weight	Bills	Weight	Bills	Weight	Bills	Weight	Bills	Weight	Bills	Weight	Bills	Weight	Bills	Weight	Bills	Weight	Bills	
USPAF	60101	21,079	40	39,935	41	9,231	11	0	0	41,917	45	7,946	10	4,263	7	2,493	15	334	1	18,025	25	86,566	36	
USPAR	71901	57,635	77	97,530	99	81,020	76	18,420	20	4,340	7	48,735	53	3,020	8	16,220	19	16,250	12	319,342	240	3,960	8	
USPCA	94545	0	0	735	1	0	0	0	0	350	1	0	0	0	0	31,444	42	0	0	0	0	18,772	11	
USPCH	60639	33,157	91	86,021	52	45,635	89	1,483	8	6,748	25	100,058	153	4,470	12	2,057	9	19,387	25	51,570	51	5,947	7	
USPCS	43130	985	2	49,920	46	22,780	7	10,175	19	1,695	3	4,880	7	1,270	3	0	0	1,050	1	14,120	17	0	0	
USPEP	46168	454,186	374	502,001	287	223,819	186	59,166	53	0	0	358,616	349	16,936	19	53,744	73	157,719	116	478,503	458	0	0	
USPIM	45014	14,808	19	0	0	35,980	56	3,939	9	5,059	15	7,736	21	1,331	4	19,598	17	13,574	16	21,759	26	0	0	
USPIN	46241	6,403	11	15,737	66	0	0	13,991	50	4,345	12	8,107	28	45,594	58	5,606	7	4,356	16	142	3	24,162	58	
USPKS	66624	320,666	286	180,317	173	167,397	231	10,203	20	7,413	15	330,184	229	1,165	5	7,237	23	7,715	19	488,580	403	9,021	27	
USPLA	71360	7,883	11	9,618	5	7,878	7	6,941	5	0	0	11,823	14	0	0	0	0	5,640	3	20,655	16	2,758	2	
USPMN	55746	776,788	111	94,080	10	244,608	26	0	0	0	0	150,528	16	0	0	0	0	0	0	128,664	16	0	0	
USPNY	14701	20,306	69	172,898	250	50,091	91	33,857	40	6,779	15	8,421	21	0	0	5,495	6	62,251	35	12,939	47	185,656	75	
USPOH	45317	78,943	70	42,342	28	59,510	40	12,438	12	0	0	67,817	71	3,617	4	13,692	8	5,803	7	71,341	69	9,588	8	
USPPP	53207																							
USPWA	98134	96,473	72	50,620	20	76,450	34	14,562	16	1,520	2	69,724	42	2,976	5	23,766	19	8,224	10	65,039	56	6,768	4	
USPWI	53566	155,175	141	87,144	73	96,986	70	14,494	13	12,326	13	85,260	66	13,080	15	27,790	24	16,460	15	110,534	79	27,034	27	

Origin Code/Zip		Destination																						
		NV		NY		OH		OK		OR		PA		PR		RI		SC		SD		TN		
		Weight	Bills	Weight	Bills	Weight	Bills	Weight	Bills	Weight	Bills	Weight	Bills	Weight	Bills	Weight	Bills	Weight	Bills	Weight	Bills	Weight	Bills	
USPAF	60101	20,120	7	187	1	46,904	67	0	0	22,515	12	82,406	91	0	0	0	0	791	2	0	0	0	0	
USPAR	71901	30,270	17	391,608	451	119,915	153	26,615	38	29,095	23	242,677	196	11,435	13	17,655	12	25,935	25	7,480	7	65,265	66	
USPCA	94545	109,796	122	312,368	184	0	0	895	2	105,827	125	0	0	0	0	0	0	0	0	0	0	0	0	
USPCH	60639	27,456	14	190,597	170	40,884	120	477	5	64,178	81	136,202	225	21,834	5	42,439	19	42,903	65	9,513	35	26,896	98	
USPCS	43130	9,825	6	32,190	5	33,820	6	0	0	4,210	7	33,596	10	0	0	13,370	22	14,815	2	27,065	5	0	0	
USPEP	46168	0	0	2,042,687	1,445	481,293	444	505	1	0	0	458,842	410	0	0	97,372	89	124,697	123	50,122	45	369,063	248	
USPIM	45014	5,430	11	42,046	52	16,126	26	9,910	13	16,408	22	19,217	15	0	0	2,280	3	3,097	2	0	0	10,223	10	
USPIN	46241	1,829	24	37,852	64	17,445	114	45,132	73	759	18	12,714	63	11,369	57	261	6	1,522	14	2,719	12	707	13	
USPKS	66624	24,369	56	452,928	575	290,990	242	17,804	38	29,309	62	638,318	536	8,635	20	9,527	16	28,000	40	8,383	10	207,419	187	
USPLA	71360	3,412	1	41,594	31	11,442	8	1,852	4	3,755	3	24,982	11	0	0	8,040	7	3,301	3	1,780	1	0	0	
USPMN	55746	0	0	611,520	67	1,895,274	222	0	0	0	0	114,088	22	0	0	0	0	0	0	0	0	845,773	109	
USPNY	14701	15,626	12	124,823	36	98,2666	114	135,232	151	7,912	25	89,836	28	151,264	256	9,481	1	10,941	30	4,795	4	4,084	10	
USPOH	45317	12,557	14	148,734	125	83,915	66	23,452	20	18,371	19	105,994	85	0	0	11,056	8	16,735	14	448	1	30,275	31	
USPPP	53207																							
USPWA	98134	15,433	10	144,138	78	76,270	52	34,465	26	32,552	19	118,779	68	3,216	4	0	0	31,527	17	4,100	6	52,828	26	
USPWI	53566	39,578	23	251,571	175	120,744	76	41,504	31	51,523	35	117,964	101	5,788	8	26,522	18	31,564	34	11,876	10	0	0	

TABLES CONTINUED ON NEXT PAGE

Destination																			
Origin Code/Zip		TX		UT		VA		VT		WA		WI		WV		WY		Total	
		Weight	Bills	Weight	Bills	Weight	Bills	Weight	Bills	Weight	Bills	Weight	Bills	Weight	Bills	Weight	Bills	Weight	Bills
USPAF	60101	720	1	21,565	37	26,157	33	374	2	42,758	44	7,365	28	3,163	5	0	0	837,104	843
USPAR	71901	230,227	193	28,370	12	133,673	119	880	2	38,180	20	75,265	59	10,660	12	6,940	8	3,851,324	3,599
USPCA	94545	293,055	257	1,159,489	1,123	0	0	0	0	229,592	228	0	0	0	0	327,592	343	6,694,731	6,420
USPCH	60639	21,694	47	14,284	19	54,545	128	13,409	30	63,209	73	24,633	53	17,677	38	13,813	11	2,162,657	3,087
USPCS	43130	2,670	3	20,695	9	5,990	3	0	0	12,605	23	19,005	19	0	0	17,060	27	634,656	420
USPEP	43130	27,682	14	0	0	709,325	515	23,099	30	0	0	228,939	170	30,174	33	0	0	12,817,231	10,298
USPIM	45014	52,430	91	12,950	4	10,271	20	1,474	8	49,780	37	3,525	13	930	4	920	4	744,341	974
USPIN	46241	5,836	30	37,007	147	2,759	22	16,737	41	82	2	11,560	67	0	0	2,829	15	643,988	2,136
USPKS	66624	361,927	436	7,838	31	60,426	140	4,230	14	182,107	163	24,968	45	7,702	23	1,270	5	7,823,273	7,684
USPLA	71360	18,352	13	3,742	3	5,161	3	1,944	1	2,187	3	5,515	5	430	1	215	1	358,523	282
USPMN	55746	65,856	7	0	0	0	0	0	0	363,888	40	0	0	0	0	0	0	7,942,186	993
USPNY	14701	14,869	41	347,995	117	111,865	289	34,864	70	17,656	40	129,149	193	7,921	20	2,912	5	3,056,363	3,059
USPOH	45317	126,552	96	8,412	5	61,020	56	0	0	26,993	31	33,918	39	1,792	4	0	0	1,864,404	1,670
USPPP	53207																		
USPWA	98134	122,762	80	6,144	8	39,246	20	6,168	9	36,433	34	40,602	22	8,918	15	3,040	5	2,256,460	1,423
USPWI	53566	290,724	196	34,906	31	120,734	82	14,058	18	100,858	91	73,669	56	13,232	16	7,508	7	3,783,050	2,884

Note 1: Awards of Truckload and Less Than Truckload traffic will be made separately.

9-6. EVALUATION AND CONSIDERATION OF LESS THAN TRUCKLOAD (LTL) TRAFFIC:

A. **TRAFFIC/RATES:** Carriers can assume that shipments will average 700 pounds per shipment. The USPS will allow carriers to provide through rates for interlined shipments for points within a state that the carrier does not service directly; however, the origin carrier will be accountable for the quality of service for the interlined shipments and will be required to make any interline settlements. Delivering interline carriers will not be allowed to collect the line-haul freight charges.

B. **EVALUATION:** In all instances the USPS reserves the right to divide traffic among several carriers if a single carrier is unable to provide the desired service. Please provide us your best rate for the states you are interested in serving and you will be given preference for serving all 48 states plus the District of Columbia but you will not be excluded if you do not serve the entire U.S. However if you bid on a state, you or an interline carrier must serve all points in that state at the rate provided. This means for some origin points the USPS will take the option to use more than one carrier to service "All Points". Evaluation of carrier service will be the sole responsibility of the USPS. In assigning traffic, the USPS will consider the following:

1. Past carrier performance;
2. Availability of carrier provided, personal computer-based, bill of lading preparation software;
3. Ability to accept shipment information and submit freight invoices via electronic data interchange;
4. Level of rates offered.

9-7. **USPS CONTACT:** Questions concerning USPS freight, please call (202) 268-2123. For USPS past due freight bills or payment processing questions, please call (215) 931-5152.